



41-1521 Lukanela St. Waimanalo, HI 96795  
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### **Job Title: Aquaponics Sales Associate - Part-time or Full-Time**

**Job Overview:** We are seeking a knowledgeable and passionate individual to join our team as an Aquaponics Sales Associate. The ideal candidate will have a deep understanding of aquaponics systems and a genuine enthusiasm for educating customers about their benefits. As an Aquaponics Sales Associate, you will play a crucial role in providing excellent customer service, offering advice on system installation, maintenance, and troubleshooting along with recommendations on care for both plants and fish.

#### **Primary Job Duties:**

##### **1. Customer Education and Service:**

- Educate customers on the basics of aquaponics systems, including the symbiotic relationship between fish and plants.
- Provide personalized advice and troubleshooting assistance to customers experiencing issues with their aquaponics systems.
- Offer recommendations on system maintenance, feeding amounts, water quality management, planting, and water quality testing.
- Respond to customer inquiries in person, over the phone, and via email with professionalism and expertise.

##### **2. System Installation and Maintenance:**

- Assist customers with understanding how to install their aquaponics systems, including setup, plumbing, and component assembly.
- Provide information on routine maintenance tasks such as cleaning filters or grow media, checking water pH levels, and monitoring fish & plant health.
- Troubleshoot technical issues related to pumps, bell siphons, filters, and other system components.
- Collaborate with customers to ensure their aquaponics systems are functioning optimally and meeting their needs.

##### **3. Store Operations:**

- Maintain the store's aquaponic displays to showcase different system configurations and plant varieties.

- Stock shelves with aquaponics supplies, including fish food, grow media, pumps, and accessories.
- Ensure all merchandise is organized, labeled, and properly displayed for customer convenience.
- Assist with inventory management, including restocking products and conducting regular stock checks.

#### **4. Fish and Plant Care:**

- Feed fish and monitor their health and behavior to ensure optimal growth and vitality.
- Water and care for plants grown within the aquaponics systems, including pruning, harvesting, and replanting as needed.
- Maintain a clean and sanitary environment within the aquaponics area to promote the health of both fish and plants.
- Implement best practices for plant propagation, nutrient supplementation, and pest management.

#### **Qualifications:**

- Strong knowledge of aquaponics principles, system design, and operation.
- Excellent communication and interpersonal skills.
- Ability to work independently and as part of a team.
- Experience in customer service and retail environments preferred.
- Basic understanding of plumbing, nitrogen cycle and water chemistry.
- Physical ability to lift and move heavy objects, as well as work in outdoor environments.

#### **Benefits:**

- Competitive pay based on experience \$17.00 - \$25.00/hour
- Employee discounts
- Full Health insurance and 401k matching
- A dynamic and collaborative work environment.

If you are enthusiastic about aquaponics and enjoy helping others succeed in their gardening endeavors, we encourage you to apply for the Aquaponics Sales Associate position. Join us in promoting sustainable food production and empowering individuals to grow their own fresh, nutritious produce at home.